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Introduction; 2.1 The Concept of Ethical Business in Ancient Athens; 2.2 Ethical Advice for Nobles and Civil Servants in Ancient China; 2.3 Comparing the Virtue Ethics of East and West; 2.4 Utilitarianism: The Greatest Good for the Greatest Number; 2.5 Deontology: Ethics as Duty; 2.6 A Theory of Justice; Summary; Key Terms; Assessment Questions; End Notes

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Learning Objectives 3.1 Understand culture and cross-cultural risk. 3.2 Learn the dimensions of culture. 3.3 Appreciate the role of language and religion in culture. 3.4 Appreciate culture's effect in international business. 3.5 Learn models and explanations of culture. 3.6 Understand managerial implications of culture.

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Chapter 3 - Doing Things Right: International Ethics and Social Responsibility Multiple Choice Questions Undercover information gathering that attempts to anticipate a competitor's business moves, that includes a range of data collection techniques, and that can walk a fine line between the ethical and legal is called a. competitive intelligence.

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Business ethics, also called corporate ethics, is a form of applied ethics or professional ethics that examines the ethical and moral principles and problems that arise in a business environment. It can also be defined as the written and unwritten codes of principles and values, determined by an organization's culture, that govern decisions and actions within that organization.

~~Chapter 5: Ethics — International Business~~

3 CHAPTER 1 PRINCIPLES OF BUSINESS ETHICS Ethics form the foundation for international economic activities. Ethical guidelines are essential in making business decisions. Business professionals have responsibilities to make decisions based upon ethical principles. In

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the 21st century, the role of ethics in international business transactions and

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~~Chapter 4 — Ethics in International Business ...~~

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Business takes place in an increasingly global environment, crossing political and cultural boundaries that challenge corporate values. The central focus of this successful and innovative text lies in how to make and explain 'best choice' judgments when confronting ethical dilemmas in international business situations. The newly-updated version of this groundbreaking textbook continues to provide a topical and relevant analysis of the ethical dimensions of conducting business in a global political economy. From a starting point of applied ethics, the book introduces a common set of normative terms and analytical tools for examining and discussing real case scenarios.

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Extensive real-world examples, presented in the form of exhibits, cover issues including: foreign production, including sweatshops export of hazardous products testing and pricing of HIV-AIDS drugs advertising tobacco, alcoholic beverages and infant formula deceptive marketing techniques and bribery religious and social discrimination cultural impacts from 'music, movies and malls' environmental issues, including oil spills, rain forest preservation, global warming and genetically modified foods fair trade certification and consumer boycotts oil investments in the Sudan, Burma and Nigeria. To keep pace with the changing landscape of global business, this new edition features: updated exhibits that introduce new issues, including internet censorship and privacy, marketing and obesity, dumping electronic waste in Ghana, the costs of bottled water, and Wal-Mart's supplier code in China increased coverage of issues arising in emerging markets updated descriptions and assessments of relevant international agreements seventeen new photographs that were chosen to accompany cases designed for classroom discussion "framing questions" to guide discussion of issues in topical chapters three additional figures that help depict the ethical analysis process. The continued globalization of business increases the relevance of this textbook and its unique focus on specifically international ethical challenges faced by business, where governments and civil society groups play an

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active role. While most business ethics texts continue to focus heavily on ethical theory, this textbook condenses ethical theory into applied decision-making concepts, emphasizing practical applications to real world dilemmas. Anyone with an interest in the ethical implications of international business, or the business implications of corporate responsibility in the global market, will find this book a thought-provoking yet balanced analysis. Clearly written, this has become the textbook of choice in this increasingly important field.

A nation's economic success depends on the capacity of its companies and trading organizations to develop business relationships, trade and do business in the international arena. Doing business across borders subtly changes the processes and skills the successful manager needs. Cultural, social, geographic and legal factors serve to complicate the picture. The mantra for managers today is think global, act local. In this handbook the authors concentrate on the big developments that currently are happening at an international level. They consider how managers operating in the global business landscape must change what they do to create advantages and remain competitive. The Global Business Handbook is based on the structure of the very successful IÉSEG International School of Management's programme on international management. It includes a global focus, backed by the latest research

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on different aspects of international business carried out in different parts of the world.

Business Ethics: Japan and the Global Economy presents a multicultural perspective of global business ethics with special emphasis on Japanese viewpoints. In contrast to the typical business ethics book written primarily from the viewpoint of Western culture and economy, the majority of the work is by Asian scholars, providing an historical overview of the religious, scientific and cultural phenomena which converged to create modern Japanese business ethics. Perspectives from socioeconomics, sociology, social contract and applied business ethics contribute to the analysis of moral issues. A new Japanese approach to moral science, *Morality*, is introduced and its implications for phenomena such as the Keiretsu system are explored. Concurrently, prominent Western ethicists explore the role of moral language and the implications of Kantian ethics and contractarian approaches for developing universal moral standards. Because Japan is an economic superpower, it is critical to understand the hidden economic culture, work ethic, and way of thinking in business. We must realize these are the results of an integration of historical factors, such as Shintoism, Buddhism, Confucianism and modern Western science and technology. **Business Ethics: Japan and the Global Economy** provides

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philosophical and anthropological analyses of the Japanese economic mind, departing from previous stereotyped approaches. Theoretical discussions based upon social contract theory are presented in order to build ethical norms with cross-cultural activity for multinational economic activities. From such a universal stance, practical proposals are presented to transnationalize the Keiretsu system and other Japanese economic institutions.

This book addresses an essential need felt by many who seek to promote best business practices in China and East Asia - namely the need for culturally appropriate instructional materials (basic information, case studies and ethical perspectives) that will allow managers and entrepreneurs to understand and embrace the challenge of moral leadership in business. In an era characterized by globalization and the increasing importance of the economies of China, India, Japan and SE Asia, international business ethics must reflect the concerns of the people living and working in this area, the moral and spiritual traditions that have nurtured them and their specific contributions to sustainable development. This book presents twenty important case studies, taken from newsworthy events of the past few years, in which

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Asians and others have attempted to respond to this challenge. Each case study has been selected and shaped in order to highlight various aspects of doing business in Asia, starting with basic principles and moving on to the specific responsibilities that businesses have towards their various stakeholders. The authors contend that the best way to appreciate the relevance of Asian moral and spiritual traditions is to determine their specific contribution to virtue ethics, where the ancient traditions of both East and West converge in their focus on the qualities of moral leadership that form the basis of best business practice. Exploring the case studies will enable readers to appreciate the continued relevance of these ethical perspectives in Asian business. Best business practice clearly involves learning to do business and playing the game according to the rules; but the necessity of playing by the rules is not likely to become clear until one takes up the path that leads to a virtuous life in business, developing a moral character chiefly based on integrity.

Description This official Government manual provides a practical guide to assist owners and managers in meeting emerging global standards and expectations for an effective business ethics program. The manual is intended to be a practical resource for owners and managers, and endeavors to provide a comprehensive framework for designing and

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implementing business ethics programs by addressing such issues as what it means to be a responsible business, how to approach responsible business conduct as a strategy, which structures and systems help management foster reasonable expectations among enterprise stakeholders as well as guide employees and agents to meet them, how to communicate with stakeholders about enterprise standards, expectations, and performance—and secure stakeholders' feedback, how to align management practices with core enterprise beliefs through a business ethics program, and how to evaluate performance under a business ethics program and learn from it.

International Business Ethics: Challenges and Approaches, edited by Georges Enderle, is a pioneer in this widely uncharted field of international business ethics. This volume includes the work of 39 contributors, half of them from non-Western countries, first presented at the First World Congress of Business, Economics, and Ethics hosted by Reitaku University and the Institute of Moralogy in Japan.

In the modern business environment, companies strive to create a sense of moral obligation within their employees in an effort to foster a concern for social welfare and justice among global organizations. Despite the efforts of managers and directors, many companies continue

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to find it difficult to overcome the moral dilemmas of the corporate sector. *International Business Ethics and Growth Opportunities* presents the necessary methods and resources for managers and directors to be successful in leading their corporations in a responsible and morally conscious manner. Examining the dangers of unethical behavior, this book provides the strategies and tools for proper management to encourage company strength and success. This publication is an essential resource for academicians, researchers, officials, post-graduate students, and professionals in the fields of business and business education interested in ethical decision making on the individual and company level.

In a series of articles specifically commissioned for this volume, some of today's most distinguished business ethicists survey the main areas of interest and concern in the field of business ethics. Sections of the book cover topics such as the often easy relation between business ethics and capitalism, the link between business ethics and ethical theory, how ethics applies to specific problems in the business world, the connection between business ethics and related academic disciplines, and the practice of business ethics in modern corporations. Includes extensive, accessible discussion of all of the main areas of interest and debate in business ethics Features all

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